

Company: Amphenol Adtronics
Location: Novi, MI
Position Title: Sales Engineer (Business Development) (Req# 001)

Job Description:

Use expert and intricate knowledge of antennas and cable assemblies and processes to create design concepts across an array of automotive platforms. Prepare customer quote based on design concept. Once the design is conceptualized, the Sales Engineer, based upon the material, time, and complexity of the product, will establish the cost to produce the product and provide the customer with an estimated delivery time and price. Utilize in-depth expertise in antenna and cable assembly functions to not only assist in the design and quoting of the product. Assist the Company in developing an automated process for the design concept and quoting of the customer's design to ensure efficiency and profitability, as well as Company growth in the automotive and autonomous vehicle industry that is leading the way in technical innovations. Provide engineering advice and engineering documentation to CAD operators and other production personnel. Complete instructions for design and manufacturing, including the material requirements, drawings, data tables, and 3D models for use by CAD operator to create CAD design files and CAM files that the machines will use to manufacture the finished part. Interact with customers as needed to provide technical advice and troubleshoot problems, which involve communications specific to an ongoing project, requests for quotation for a future project, and resolution of technical issues related to completed jobs. Position is fixed based in Novi, Michigan; however, telecommuting permitted up to 50%. International travel required up to 10%.

Job Requirements:

Requires a Bachelor's degree (or foreign equivalent) in Mechanical Engineering, Industrial Engineering or a directly related field plus five (5) years of experience in a related occupation in process engineering. Experience must include:

Five (5) years of experience in the following (experience may be gained concurrently):

- Experience in technical sales, project, or program management in the e-automotive field;
- Experience in industrial costing.

40 hours/week, 8:00am-6:00pm.

To apply: Send resumes to mwilliams@adtronics.com. Req# 001.